



Exploring Tourism
Connecting Tourists With Tourism

Partnership Agreement

Agreement No:

Date:

This Partnership Agreement is begin on _____ between **MVM Infotech Co. Ltd.** and _____ hereinafter referred to as the “Partners” agree as follows:

Name of Partnership Website:

Exploring Tourism	The Partner

- _____ % agreed on Complete Tour Package. Tour package includes Sightseeing, Travel Activities, Special Service, guide, transport, hotel etc (only exclude airfare)

(Mr. Ajay Kumar)

Date:

(_____)

Date:

Our Brand and Campaign

Our worldwide Campaign refers to “Exploring Tourism” which is under MVM Infotech Co. Ltd or “MVM” Brand.

Intellectual Property Right

- Our Website, Domain, webhosting and all contents will be MVM property.

Branding and Partner Information Guidelines

- Our localize campaign logo with country name Example: “Exploring Tourism” will display be display in top header.
- Partner contact or any information will not be displayed on our local site.
- Partner email id will not be display on website, upon any enquiry generation; partner will get notification and then partner can start communication via our online enquiry management system.
- Partners will not publish company emails, phone, hyperlinks, website, facebook or any personal business information on our local site.
- MVM has right to display 3rd party advertisement and affiliations on website.

Responsibilities

- MVM will be taking care of all the investment in domain name registration, webhosting, website and marketing.
- MVM will provide the website back office user name and password to the partner.
- MVM will also provide user name and password for centralize enquiry management system.
- Partner will be responsible to add all the information and services in website and keep them update.
- MVM will not book the holiday/vacations activities themselves.
- MVM will focus to market the website and generate business leads from national and international market.
- Upon receiving any enquiry, partner will communicate with customer directly and offer the quote, services, confirm the booking and accept payments with your terms.
- On each confirm booking by partner, MVM will charge agreed commission on total sale invoice.

Commission

- Commission will always calculate on total sale invoice amount.

Please Note: This is only for EXAMPLE purpose. Commission Calculation

If our agreed commission is 15%, and you have generated \$1000/- USD invoice to customer. So our commission will be \$150/- USD nett. (Exclude any money transfer charges)

- MVM will issue the due commission invoice after all the services have been completed by partner on each confirmed deal.

Payment Method and Transfer Charges

- Bank Transfer, PayPal and Western Union.
- Partner will be responsible to pay any commission transfer charges (if any).

Partner Responsibility:

- The partner will be responsible to add all the contents and product/services and other information on website. Partner must have any responsible staff to do this work.
- Partner must add all the contents within give time and then partner must keep the website update with information on frequent basis.
- Website will go live after partner has finished all information on website.
- Our campaign called "Exploring Tourism", so partner should be covering all destinations in country. We believe partner should support actively into our campaign by adding unique destination information and always looking some new unique product/itineraries to list on website.
- Our contact point is our partner, so if other company in same destination is offering some unique product then partner should be able to discuss with him and list the itineraries on site.
- Partner will be taking care of customer enquiries, quotations and providing all the ground services to tourists.
- Partner should reply the customer enquiry within 24 hours or before except weekend and national holidays.
- Partner should send the quote to customer includes with our commission.
- During upload any proposal, partner is not allowed to show his own company logo and personal information.

Website Content Guidelines:

1. Partner should not reveal his company name, website, emails etc into the itineraries.
2. Content should be accurate, include prices , images and with clear information
3. Partner should update the promotions and contents on weekly/monthly.
4. Our contents includes :
 - a. Air Ticket (if applicable)
 - b. Hotels (if applicable)
 - c. Tour Package
 - d. Sightseeing
 - e. Travel Activities
 - f. Transportation
 - g. Promotions
 - h. Customer Testimonials
 - i. Destinations
 - j. Build company pages (like about us, team, terms etc)
 - k. Build special service pages (like visa service, destination marriage, cooking etc)
 - l. Image Gallery

**** MVM will provide user document to use our back office system.**

Agreement Termination

- MVM has right to terminate the agreement with notice. The reasons may be as below :
 - Partner is not updating the information and contents
 - Partner is not replying the enquiries on time
 - Customer Service Complaint
 - Not disclosing the direct enquiries/business which referred by MVM
 - Breaking Trust
- Agreement could be terminated due to valid reasons and either party should be given at least one month advance notice for termination.
- If the agreement is terminated, then MVM is allowed to re-use the information with next partner except testimonials. But we will always try that our new partner should update the contents as per his own business and prices.

General Terms and Conditions

- We do not take any guarantee to generate numbers of enquiries. Because it will take time to setup a new website and marketing.
- MVM will review the commission on yearly basis with partner on mutual understanding.
- We aim to maintain a constant dialogue with our partners and resolve any issues promptly. If any partner is not fulfilling their obligations then this may result in their account being disabled from the Partner until any problems are rectified.
- Please note that we contact all site visitors who make an enquiry as a routine check on booking status.
- We believe the partner will add the enquiry by themselves for keeping the record if the customer has contacted directly by referring our website.
- MVM will upgrade the technical infrastructure time to time when needed.
- MVM has right to update the website contents anytime. Contents updated does not includes adding/changing in itineraries or prices, which is uploaded by partner. Content update only includes spelling mistakes, adding some general information like places to visit, updating low quality images or updating the page title/description from search engine point of view.
- If any important issue arises during partnership then both party will discuss and find the solution by mutual understanding and update the contract.
- MVM has right to change/update technology, updating published information for service improvement purpose.
- MVM has right to display 3rd party advertisements and affiliates on our any network sites.